### Multimedia Appendix 1

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#### Examples of online ads focused on support

## Remember the Buddy System?



(animated gif file – animation will not show in the PDF file – please download Appendix 2 for the original gif file)

Don't quit alone. Quit with us.



#### Examples of online ads focused on humor

What's your plan to quit?

(animated gif file – animation will not show in the PDF file – please download Appendix 2 for the original gif file)

Cold turkey is good for sandwiches.



# Examples of online ads using website-specific concepts (e.g. weather.com)



(animated gif file – animation will not show in the PDF file – please download Appendix 2 for the original gif file)



#### Examples of paid search (text) ads

Quit Smoking Support
Community, resources, med tips,
quit buddies, expert advice!
nj.quitnet.com

Get Help to Quit Smoking
Free stop-smoking help is available
to Minnesotans by web or phone.
quitplan.com